

Press Release
For Immediate Release

OPTOKON and Technowave begin 2014 by establishing new sales and marketing alliance

Jihlava, Czech Republic – January 13, 2014

OPTOKON, a.s. and Technowave LLC are pleased to announce the establishment of a sales and marketing alliance effective from January 10, 2014. The aim of the alliance is to provide mutual sales and marketing support for OPTOKON products in Africa, the Middle East and the USA.

Technowave, a limited liability company based in Delaware, USA with offices in India and Qatar, will work as a technology partner and manufacturer for OPTOKON fiber optics products distributed under the MAWJA™ brand, a registered Technowave trademark. The alliance is based on the successful business model used by OPTOKON with other successful global partners.

Jiří Štefl, the General Director and Chairman of OPTOKON views this alliance as a major step forward in line with the innovation focused programs of both companies, commenting "We have achieved much success with our global partners through similar alliances and view the alliance with Technowave as the first step in significantly reinforcing our global market positions in sales of telecommunication equipment in partnership with an award winning and highly innovative company such as Technowave. I am confident that the high level of experience and knowledge of Technowave in this field makes us their ideal partner in the optical networks segment".

About OPTOKON, a.s.

OPTOKON, a.s., a European based technical center located in the Czech Republic, was founded in January 1991. OPTOKON calibration laboratory was established in 1999 and was accredited under ISO 17025 (CAI reg. no.: K2315) for calibration of fiber optic test equipment. The operational management structure of OPTOKON Group is based on a matrix organization consisting of six manufacturing division along with regionally managed OPTOKON facilities comprising branches and distribution outlets. OPTOKON fulfills all customer FTTH requirements with the FTTH-OPTOKONcept™

Additional information regarding OPTOKON is available from WWW.OPTOKON.COM

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About Technowave LLC

Technowave LLC, a Limited Liability Company incorporated in Delaware, USA, are Microsoft Gold Certified Partners, with offices in USA, Qatar and India whose focus areas are Technology, Education and Automobile Service. Technowave provide Integrated Technology Solutions in Telecom, Security, IT, Automation, CAD/Surveying and Electronics and operate undertaking design, engineering, procurement, installation, commissioning and maintenance support services MAWJA™ is the trademark of Technowave LLC registered in USA. Projects executed by Technowave LLC include OCR Server & Data Archiving Solution, CAD Software solution, IP Based Networked CCTV Surveillance, Paging system, SCADA system, Access Control system, Voice/Data Encryption system, Traffic Security etc. Technowave was selected for the 2013 Houston Award in the IT / Document Archiving category by the Houston Award Program for the achievement of exceptional marketing success in the local community and business category.